

## SUMMARY FINANCIAL INFORMATION

## Key figures

MSEK	2022	2021	2020	2019	2018
Net sales	16,275	12,938	11,632	12,095	9,869
Profit after financial items	546	421	472	329	326
Profit <sup>AX</sup>	1,322	999	816	745	610
Cashflow from operating activities	567	519	977	423	155
Return on capital employed %*	11	10	10	8	10
Average number of employees	5,393	4,975	4,436	4,371	4,094

\*Excl. Effect on capital gains and loss

## Consolidated income statement

MSEK	2022	2021
Net sales	16,275	12,938
Cost of goods sold	-11,070	-8,822
<b>Gross profit</b>	<b>5,205</b>	<b>4,116</b>
Selling expenses	-3,209	-2,635
Administrative expenses	-1,355	-1,059
Other operating income	115	47
Other operating expenses	-163	-27
<b>Operating profit</b>	<b>594</b>	<b>441</b>
Interest income and similar income	71	45
Interest expense and similar charges	-120	-65
<b>Profit after financial items</b>	<b>546</b>	<b>421</b>
<b>Profit<sup>AX</sup></b>	<b>1,322</b>	<b>999</b>

Sales and profit<sup>AX</sup> per business group

MSEK	Sales 2022	Sales 2021	Change in %	Profit <sup>AX</sup> 2022	Profit <sup>AX</sup> 2021	Change in %
Lifting Solutions	4,531	3,610	26	481	392	23
Transport Solutions	2,641	2,081	27	274	205	34
Fluid Handling Solutions (AxFlow)	4,379	3,370	30	304	253	20
Power Transmission Solutions	3,341	2,629	27	287	172	67
Industrial Automation	422	551	12	7	14	-50
Driveline Solutions	994	727	37	112	77	45
Other	-33	-31	-123	-143	-114	-25
<b>TOTAL</b>	<b>16,275</b>	<b>12,938</b>	<b>26</b>	<b>1,322</b>	<b>999</b>	<b>32</b>

**Profit<sup>AX</sup>** is stated as profit after net financial items excluding goodwill amortisation, adjustments of contingent consideration, items affecting comparability and discontinued operations. This method is used to facilitate comparability between Axel Johnson Group companies and other listed companies outside the Group, and comparisons between years.

## Consolidated balance sheet

MSEK	2022-12-31	2021-12-31
<b>ASSETS</b>		
<i>Fixed assets</i>		
Intangible fixed assets	1,831	1,889
Tangible fixed assets	620	531
Financial fixed assets	150	125
<i>Current assets</i>		
Inventories	3,838	2,620
Current receivables	3,476	2,790
Cash and bank balances	461	426
<b>TOTAL ASSETS</b>	<b>10,376</b>	<b>8,380</b>
<b>SHAREHOLDERS' EQUITY AND LIABILITIES</b>		
Shareholders' equity	3,097	2,764
Minority interests	104	106
Provisions	411	348
Long-term liabilities	3,296	2,654
Current liabilities	3,468	2,509
<b>TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES</b>	<b>10,376</b>	<b>8,380</b>

## Consolidated cash flow statement

MSEK	2022	2021
<b>Cash from from operating activities</b>		
Profit after financial items	546	421
Adjustment for items affecting cash flow	1,045	759
	<b>1,591</b>	<b>1,180</b>
Income taxes paid	-297	-241
<b>Cash flow from operating activities before changes in working capital</b>	<b>1,294</b>	<b>939</b>
<i>Cash flow from changes in working capital</i>		
Increase (-)/Decrease (+) in inventories	-834	-325
Increase (-)/Decrease (+) in trade and other receivables	-197	-245
Increase(+)/Decrease (-) in trade and other liabilities	304	150
<b>Cash flow from operating activities</b>	<b>567</b>	<b>519</b>
<b>Cash flow from (or used in) investing activities</b>	<b>-769</b>	<b>-889</b>
<b>Cash flow from (or used in) financing activities</b>	<b>202</b>	<b>439</b>
<b>Net change in cash and cash equivalents</b>	<b>0</b>	<b>69</b>
<b>Cash and cash equivalents at beginning of year</b>	<b>426</b>	<b>312</b>
<b>Effects of exchange rate changes on cash and cash equivalents</b>	<b>35</b>	<b>45</b>
<b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>	<b>461</b>	<b>426</b>

## Sustainability key data

For the FY 2022, we adjusted our sustainability and people related data reporting to align with indicators in GRI.

	2022	2021	2020	Goals 2024	Goals 2030
<b>SUSTAINABLE SUPPLY CHAIN</b>					
Share of spend on suppliers having signed Code of Conduct	80%	79%	73%	90%	100%
Share of total spend on external suppliers of PL/unbranded products in risk countries	13%	N/A	N/A		
Share of spend on suppliers that have been sustainability audited <sup>1</sup>	77%	N/A	N/A		100%
<b>SUSTAINABLE OPERATIONS</b>					
<b>Energy consumption</b>					
Total energy consumption in Scope 1 <sup>2</sup> and 2 <sup>3</sup> (MWh)	63,377	59,704	57,338		
- of which energy consumption in Scope 1 (MWh)	39,386	35,899	36,533		
- of which energy consumption in Scope 2 (MWh)	23,991	23,805	20,804		
Energy intensity: total energy consumption in Scope 1 and 2 per net sales	3.89	4.29	4.79	-11% <sup>4</sup>	-25% <sup>4</sup>
Energy consumption: Internal transports (MWh)	29,164	25,582	26,723		
Energy consumption: Heating and cooling (MWh)	17,422	16,909	15,328		
Energy consumption: Electricity (MWh)	16,791	17,213	15,166		
<b>Renewable energy</b>					
Share of purchased and produced electricity that comes from renewable sources	77%	76%	73%	79%	100%
Share of electricity consumption from own produced electricity	1.7%	1.4%	1.1%		
Share of own produced electricity sold back to the grid	24%	8%	N/A		
<b>CO<sub>2</sub> emissions</b>					
GHG Scope 1 (tonnes CO <sub>2</sub> -e)	12,139	11,053	N/A		
GHG Scope 2 (tonnes CO <sub>2</sub> -e)	2,528	2,457	N/A		
CO <sub>2</sub> intensity (MWh/tonnes CO <sub>2</sub> -e)	5.22	5.40	N/A	-19% <sup>4</sup>	-40% <sup>4</sup>

1) Share of spend on external suppliers of PL/unbranded products in risk countries that has been sustainability audited.

2) Scope 1: Internal transports and fuels for internal combustion heating.

3) Scope 2: Purchased electricity and energy we buy for operation, heating and cooling buildings.

4) Decrease from baseline 2020. Corresponds to 2.9% annual decrease for MWh. Corresponds to 5% annual decrease for CO<sub>2</sub>-emissions.

## People and culture key data

	2022	2021	2020	Goals 2024	Goals 2030
<b>EMPLOYEE OVERVIEW</b>					
Rate of permanent employee turnover	12%	N/A	N/A		
<b>EMPLOYEE HEALTH AND SAFETY</b>					
Total number of work-related accidents leading to injuries and/or ill-health	150	110	117	0	0
Number of work-related accidents per 200,000 working hours	3.76	N/A	N/A		
<b>WORKFORCE DIVERSITY</b>					
<b>Gender distribution</b>					
Share of women in total workforce	25%	24%	24%	27%	30%
Share of women in management team	27%	26%	22%	27%	30%
<b>Age distribution – total workforce</b>					
Under the age of 30	13%	N/A	N/A		
30 to 39	22%	N/A	N/A		
40 to 49	26%	N/A	N/A		
50 to 59	29%	N/A	N/A		
60 and older	10%	N/A	N/A		
<b>ANNUAL EMPLOYEE SURVEY</b>					
Leadership Index (LSI)	80	79	78		
Engagement Index (EI)	83	80	80		